



# ***UNICORN INSURANCE BROKERS LTD***

**Registered Insurance & Reinsurance Brokers**

***Company Profile***





# About us

**Unicorn Insurance Brokers Limited was formed with the merger of Two Leading Insurance Brokerages in 1989, viz.**

**Inamdar & Co.**

**Was Incorporated in 1964 and was at the time the only indigenous Broker in the Region. It was founded by Mr. Vinay Inamdar**

**&**

**Knox International Ltd.**

**Was Incorporated in 1978 was one of the fastest growing brokerages at the time. It was founded by Mr. P.K. Chakrabarti who remains as the Chairman of Unicorn Insurance Brokers Ltd.**

**Unicorn Insurance Brokers Ltd. is a registered Brokerage firm managed by qualified and highly experienced personnel and deals with various reputable Insurance Companies**

**We provide customized Insurance Solutions to Corporates and Individuals. The clientele encompasses a cross section of Kenyan Business Corporates and a growing individual base that are served extensively throughout Kenya.**

**Unicorn Insurance Brokers in conjunction with its local and international partnership network offers reliable, efficient and competitive solutions for any type of insurance need.**





## Personnel

*Unicorn Insurance Brokers is a medium sized establishment with a workforce of 35 employees. Personnel selection is based on both comprehensive and valid experience in the insurance industry and the willingness to grow and learn within a challenging industry. The final outcome, outstanding ability and dedication to discharge unrivalled quality service.*

## Working environment

*Unicorn Insurance Brokers is proud of a friendly and professional working environment. The implementation of a 4th generation Underwriting, Claims and accounting system have facilitated delivery of professional and reliable services to our clientele*

## Conclusion

*Unicorn Insurance Brokers is prepared to provide the services with integrity and respect that you the customer require and rightly demand. We are dedicated to the delivery of excellent services to our Clients catered to their every requirement and offering competitive products to the industry.*





## Our Vision

*To design and provide professional and innovative insurance services that cater and answer to all needs of our clientele*

## Our Mission

*We care and are committed to be and remain a leader in our industry by providing total customer satisfaction through cost effective and efficient services using professional skills and advanced technology.*





# ***Value Added Services***

*We offer the following;*

- ✓ *Reinsurance*
- ✓ *Risk Management Surveys*
- ✓ *Individual & Group Medical Insurance*
- ✓ *Group Life & Pension Schemes*
- ✓ *Professional Claims Assistance*







# Reinsurance Division

## Background

*The Unicorn Reinsurance department was formed in 2005. It was founded by Mr. PK. Chakrabarti and Mr. Prabir Charkrabarti.*

*Below are the services offered in the Reinsurance Division on behalf of our Cedant.*

- *We look after the Risk Management of various Risks of the client.*
- *Reinsurance correspondences to both the Reinsured and Reinsurers Analyzing all facultative risks and Arranging Prompt Re insurance placements on behalf of the Reinsured.*
- *Processing and raising various facultative documents to respective Reinsured/Re insurers.*





- *Analyzing all Reinsured's statistics for proportional and non- proportional treaties and advice on the rates and terms of engagement with the reinsurers.*
- *Analyzing Reinsured's statements of accounts.*
- *Documentation and renewal follow ups of major risks including Terrorism and Sabotage covers placed offshore*
- *Claims Notification/ Intimation, analyzing and recoveries.*
- *Reconciliation of the reinsured/ reinsurer accounts.*
- *Follow up renewals to ensure retention targets meet.*
- *Reinsurance Correspondence*
- *Preparation of cash calls*
- *Reinsurance reconciliation*
- *Any other duty as assigned*





# ***Re-Insurance Partners***

*Below are the major Reinsurance Companies that we deal with*

- ***AFRICA REINSURANCE COMPANY***
- ***P.T.A [ZEP RE] REINSURANCE***
- ***EAST AFRICAN REINSURANCE COMPANY***
- ***CONTINENTAL REINSURANCE COMPANY***
- ***KENYA REINSURANCE COMPANY***
- ***CICA REINSURANCE COMPANY***
- ***GHANA REINSURANCE COMPANY***



# Medical Insurance Division

*Effective 1<sup>st</sup> May 2017, we have incorporated a Medical Division which we feel is a segment of the Insurance Industry that is lacking in professional service and hence, the foray into it.*

*In this regards, we have partnered with the following reputed Global and local Insurers namely;*

- *Bupa International*
- *Aetna International*
- *NOW Health International*
- *UAP Insurance Co. Ltd*
- *GA Insurance Co. Ltd*
- *Saham Insurance Co. Ltd*
- *APA*
- *AAR etc...*



*We strive to provide customized medical insurance solutions to our esteemed clients.*





# ***Some Major Clients***

- ***CROWN PAINTS (K) LTD.***
- ***FOAM MATTRESS***
- ***RAPID KATE SERVICES***
- ***SWITCH GEAR LTD.***
- ***BAKELS EAST AFRICA***
- ***UZURI FOODS LTD - GOLDEN HARVEST LTD.***
- ***ELLIOTS (K) LTD.***
- ***SURGILINKS LTD***
- ***TERRA FIRMA AFRICA (K)***
- ***STELLAR BUILDERS KENYA LTD***
- ***CLASICO BUILDERS LTD***
- ***C & C CONSTRUCTION (K) LTD***
- ***GLENMARK PHARAMACEUTICALS***
- ***AUTOMATIC CONTROLS***





## ***Some Major Clients (cont.)***

- ***AVC MANAGEMENT CO. LTD & CREEK PROPERTY LTD***
- ***BARAKA KENYA LTD***
- ***UZURI FOODS LTD BREAD DIVISION***

***More than 200 Individual Companies and Clients.***





## Visit us

We are located at:

Next to Klub House, Plums Lane, off  
Ojijo Road, Parklands, Nairobi, Kenya.

## Or Contact us

P.O. Box 48131 or 40399, GPO 00100,  
Nairobi Kenya.

Tel: 3750387/8/9, 3741941

Cell: 0722-207304, 0735-333147

Email: [info@unicorninsurance.com](mailto:info@unicorninsurance.com)

Visit our website on [www.unicorninsurance.com](http://www.unicorninsurance.com)







*Thank you !!!!*